



FTI recorded positive results in 2004 posting gains in terms of productivity, revenue, customer satisfaction and ultimately in market presence in the TriRhena region.

45,000 holiday packages were sold last year. Another increase in flight and seat availability is expected for the coming season which will result in higher sales. About 175,000 passengers are targeted to fill 75,000 seats on 23 weekly charters thus pushing FTI's shares to 25% of the airport's total charter volume. Risk-sharing with other travel providers will be continued. Castell Reisen, flieg-ab-basel, Hotelplan Group and Starter Voyages have agreed to take seat contingents on FTI flights. FTI on the other hand will takeover Starter capacity on some flights.

STARTER VOYAGES has a long-standing presence at EuroAirport going back to the year 1970. In the meantime 70% of total production is scheduled to depart from Basel-Mulhouse-Freiburg welcoming 70% French and 30 Swiss and German holiday makers. The tour-operator is going to expand its portfolio including destinations such as Larnaca (Cyprus) and Burgas (Bulgaria, Black Sea). Carrier Iberworld will again base an A320-200 aircraft at the EAP which is flying 11 rotations on behalf of Starter.

TOURISTIK INTERNATIONAL (TUI) will expand services by adding a daily Palma flight. Palma is one of three hubs next to Munich and Stuttgart within the network and the only one outside of Germany. Carrier Hapag Lloyd has flights departing from 17 German airports and EuroAirport. The hub concept helps TUI and Hapag Lloyd to optimise their sales efforts and fleet utilisation. It serves well when direct flights from smaller airports to places such as Ibiza or Jerez de la Frontera prove unsustainable. Ibiza and Mahon will be connected via Palma and Jerez de la Frontera in combination with Faro from EuroAirport. During the prime travel season (April-October) about 76,000 aircraft seats on 420 flights are scheduled.

ETAPES NOUVELLES, #4 among holiday package providers at EuroAirport, will continue offering a solid range of destinations in Greece (Athens, Heraklion, Aegean Airlines), Egypt (Hurghada, Luxor, Lotus Air), Morocco (Marrakech, Atlas Blue) and Tunisia (Djerba, Monastir, Nouvelair),

The Summer 2005 will recover from setbacks after plans of Avione and EuroJet to expand its long-range programme finally ended in bankruptcy at the end of 2003. During 2003 about 280,000 seats and 1,800 flights were offered. Figures for 2004 were about 8% down with 260,000 seats and 1,600 flights available. The chart to the left is providing a first glance at the new holiday season. Further news shall be readied for dispatch as they unfold.

HELLO MD90	1	Chania new
		Djerba
	2	Arrecive
	3	Split new
	4	Monastir
	5	Heraklion
	6	Palermo
		Paphos new
	6	Antalya
		Malta
		Sharm el-Sheik
	7	Hurghada
SWISS A320-20	1	Djerba
	4	Rhodos
	5	Heraklion
		Corfu
	6	Heraklion
		Monastir
	7	Corfu
		Kos
		Rhodos
AIR FRANCE F100	6	Dubrovnik new
		Olbia new
EUROCYPRIA B737-800	6	Larnaca
GERMANIA F100	7	Lamezia Terme
HAPAG LLOYD B737-8001		Fuerteventura
	2	Palma
		Arrecive
		Palma
	3	Faro/Jerez de la
		Frontera new
		Palma
	4	Palma
		Teneriffa
	5	Heraklion
		Palma
	6	Palma
		Kos/Rhodos
	7	Las Palmas
		Palma (2x)
IBERWORLD A320-200	1	Heraklion
	2	Corfu
	3	Funchal
		Palma
	4	Athens
		Rhodos
	5	Teneriffa
	6	Ibiza
		Las Palmas
	7	Hweraklion
		Malaga
SUNEXPRESS B737-800	1	Dalaman new
	2	Antalya (2x)
	4	Bodrum new
	5	Antalya (3x)
AIR VIA TU154M	6	Burgas new
	6	Varna



TRAFFIC REPORT YEAR 2004 (2003)

Passengers on scheduled flights	1,989,717	(1,850,434)	+ 8%
Passengers on charter flights	548,674	(628,950)	-13%
Passenger General Aviation	10,692	(10,292)	+ 4%
Passengers of all sectors	2,549,083	(2,489,676)	+ 2%

General Airfreight	9,403	(6,096)	+54%
Express Airfreight	24,239	(23,605)	+ 3%
Total Airfreight flown	34,197	(30,058)	+ 14%
Total Airfreight trucked	53,941	(51,221)	+ 5%
Total Airfreight handled	88,138	(81,278)	+ 8%

Aircraft Movements

Scheduled Flights	44,489	50,023	-11%
Charter Flights	5,506	(6,297)	-13%
General Airfreight	276	(128)	+128%
Express Airfreight	3,320	(3,162)	+ 5%
Total Aircraft Movements	57,925	(64,078)	-10%

TRAFFIC REPORT JANUARY 2005

Passengers on scheduled flights	165,062	117,977	+40%
Passengers on charter flights	22,816	18,467	+24%
Passengers of all sectors	189,062	137,271	+38%
Total Airfreight handled	7,129	6,448	+11%
Total Aircraft Movements	6,417	5,418	+18%

Efforts reversing negative trends particularly in the passenger sector scored higher with the decision of EasyJet to start putting EuroAirport on the map at the end of March of 2004. It has made a great difference to traffic volumes at last thus securing employment, improving revenues and regaining lost territory. The success has propelled the low-cost carrier to third position in terms of traffic shares, now at 10% behind Air France and Swiss with 25% each. The modest increase in passenger throughput marks a new era of optimism. SWISS' withdrawal from some routes was offset by carriers other than EasyJet such as Air France, Austrian, British Airways, Lufthansa and SAS which are starting to fill the void left by SWISS. The decision to outsource flights ex Basel-Mulhouse-Freiburg signals further uncertainties about SWISS' stand on the market.

General Airfreight flown is at a level far from the peak of 2000 with a total of 56,000 tons. Still, the airport considers this level as target to be accomplished. The positive development of MASKargo's flight operation with two freighter services has increased volumes and may grow again if a third flight either to Beijing or Shanghai ex Europe via EuroAirport materialises. Korean Air Cargo is facing a tough decision when it launches a freighter upgrading programme starting as early as April 2005. The shortage of aircraft requires flight suspensions. However, alternatives to the latter scenario are being studied such as combining freighter services out of Amsterdam, Brussels, EuroAirport, Frankfurt or Milan.



Picture: Martin Brügger



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